

To: Kuruc, Nick, Morris, Jim (1340), Fricke, R H., Majer, Steve, Petrone, Mike J., James, Douglas,
Teeter, Gregory, Dejong, Fred, Van Sickle, R, Rago, Joseph M., George, Janice M., Goodman, Mark J.,
Loftin, Jerry R.
From: Lennon, Audrey
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Subject: CHAINS

Since there has been a lot of change on responsibilities for Chain Accounts I wanted you to know the updates I make for each VAP Promotion.

All 3rd quarter promotions have now been updated.

Please note: there are a lot of chains that do not have all stores on VAP, some of them also have different Wholesalers. In "tweeking" the models I have removed anyone who is NOT on VAP.

If you have any changes, corrections, additions, etc. please let me know.

Also you might be interested that 7-11 is to be included on 3rd quarter promotions. I was able to add VAP using the primary supplier that is in our Region, but there are cases where there is no supplier listed.

Hope you all have a Good Week at your Meeting.

Audrey

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CHAINS TO BE UPDATED FOR EACH NEW PROMO					
FROM 1310				#	
REGION	Audrey Lennon		WHLSR	#	DEAL
REQ.					
1210	BOTTLE KING	2367-00-00	EISLER	176640	2
1210	GLASS SHOP RITE	1570-00-00	CONS.SI	347392	2
1210	HESS	0353-03-03	TRIP	644920	2
1210	HESS	0353-02-03	TRIP	644920	1
1210	QUICK CHECK	0919-00-00	CONS.SI	347392	2
1210	RACEWAY	5269-00-00	BERN	536808	2
1210	SPEEDY MART	5163-00-00	PLAINFLD	217281	2
1210	WALGREEN	0203-17-00	NOT ALL SAME WHOLESALER-NOT ALL VAP		
1310	BUTTS & BETTS	5283-00-00	CONTIN.	839530	3
1310	CARL KING	2144-00-00	M & H	544290	2
1310	DAVCO	5061-00-00	M & H	544290	0
1310	EDGEHILL DRUG	2470-00-00	DAVIS	729770	1
1310	FIN. EXCHANGE	1855-00-00	WHITE	694500	1
1310	GOOSE CREEK	21850000	COOPER	130560	1
1310	HEALTH FAIR	3637-00-00	UNITED	660900	1
1310	HIGH'S	0536-00-00	FLEM.ALT	276331	1
1310	JANKEE	3897-00-00	***		1
1310	PEPPERS	2469-00-00	***		1
1310	PUMA	5277-00-00	FLEMING	276331	1
1310	SHORE STOP	1246-00-00	M & H	544290	2
1310	SPIRITS UNLIM.	3569-00-00	****		1
1310	TURKEY HILL	0586-00-00	M & H	544290	1
1310	UNCLE WILLIES	5295-00-00	AWI	24660	2
1310	WALKER OIL	1678-00-00	M & H	544290	1
1310	WHOLLY SMOKES	2129-00-00	MIDSEX	423360	4
****	Not all same Wholesaler, not every store on Chain List				
29XX	HOST INT'L	0931-00-00	FA DAVIS	729770	NO VAP